

Specialty Chemicals

India

Sector View: Neutral NIFTY-50: 24,631 August 18, 2025

1QFY26 review: Mixed bag despite easy base; future tense

Amid a challenging industry environment, Indian chemical companies reported mixed results for 1QFY26 despite a generally easy year-ago base. Of the 65 companies for which we compiled results, more than a third reported yoy declines in EBITDA; more than half reported under 10% yoy growth in EBITDA. The recent announcement of US tariffs comes as a fresh headache; the industry faces a difficult outlook, in our view.

Mixed results despite a generally easy yoy base

Of the 65 companies in our sample, 31 reported more than 10% yoy growth in EBITDA. An easy year-ago base was a common theme across most such cases. Other factors that helped included firmness in refrigerant prices (benefiting SRF and Navin); firmness in palm oil prices (Agrovet); strong demand for NPK fertilizers (Paradeep, Coromandel) amid a shortage of DAP; early arrival of the monsoons (Rallis, Sumitomo); and correction in input costs (UPL, Vinati). Acutaas extracted margin expansion from process improvements; Aether benefited from the Baker Hughes contract ramp-up. In contrast, companies that registered sharp yoy EBITDA declines were hurt by continued demand weakness and pricing pressure: e.g., Chemplast, Deepak Nitrite, Aarti and Pl. Evidently, specific drivers helped amid continued industry headwinds.

Agrochemical companies' late-season commentary turned negative

Agrochemical companies that reported results later in the earnings season offered a relatively more negative view of how 1QFY26 had unfolded: Dhanuka, Godrej and Insecticides India highlighted subdued demand--especially for herbicides—due to "late and uneven" arrival of monsoons and farmer caution following poor economics in previous seasons. Channel inventories were also reported to be high in India. The abrupt ban on biologics hurt PI and Dhanuka. Competition from generics remains intense, as indicated by Godrej and Dhanuka. At the global industry level, agrochemical destocking is reported to be largely behind us, but product prices are not picking up, barring in certain pockets. However, correction in prices of chemical intermediates has helped margins recover (e.g., UPL). USD depreciation versus the EUR helped Sharda.

Tense outlook post announcement of high US tariffs on India

While companies did not specifically call this out, we believe one factor boosting results in 1QFY26 was front-loading of orders by customers ahead of expected US tariff announcements. Now that tariffs have come into effect in August 2025, we would expect orders to slow down in coming months. This is even without considering the high tariffs on India; >70% of US chemical imports are anyway exempt from tariffs. However, the indirect impact on demand for chemicals via a slowdown in key end-use industries—such as textiles and auto ancillaries—could be meaningful. We would anyway expect the US economy to slow down as inflation rises due to tariffs and heightened unpredictability stalls decision-making by customers. Meanwhile, there are no significant signs of any "anti-involution" crackdown on chemical overcapacity in China.

Ouick Numbers

25 of the 65 chemical companies in our sample reported yoy declines in EBITDA in 1QFY26

34 companies of the 65 reported less than 10% yoy growth in EBITDA

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Aggregate EBITDA of the 65 companies we track increased by 13.9% yoy in 1QFY26

Exhibit 1: Quarterly earnings of chemical companies

Name	1QFY26	Revenues 4QFY25	1QFY25	1QFY26	EBITDA 4QFY25	1QFY25	1QFY26	Net income 4QFY25	1QFY25	EBITDA growth yoy %
Meghmani Organi.	6,136		4,139	1 QF126 669		1 QF125 59	127		-168	
Paradeep Phosph.	37,541	34,940	23,774			1,461	2,559		-108	
Sharda Cropchem	9,848		7,851	2,153		770	1,428		273	
Anupam Rasayan	4,858		2,542	1,243		532	485		122	
Navin Fluo.Intl.	7,254		5,237	2,068		1,004	1,172		512	
Bharat Rasayan	3,774		2,822	732		381	437		268	
Tanfac Inds.	1,760		954			156	194		113	
Gujarat Alkalies	11,051	10,755	9,773			539	-138		-445	
Acutaas Chemical	2,072		1,767	509		295	440		147	
Coromandel Inter	70,423		47,288	7,821		4,903	5,016		3,092	
Aether Industri.	2,143		1,800	687			401		303	
Rallis India	9,570		7,830	1,500		960	950		480	
Yasho Industries	1,986		1,745			233	36	50	-25	43.5%
Privi Speci.	5,588	6,136	4,640	1,321	1,326	944	576		315	
SRF	38,186		34,641	8,298	9,574	6,034	4,323	5,261	2,522	
Tatva Chintan	1,169	1,079	1,055	173	90	126	67	10	52	37.4%
Dhanuka Agritech	4,420	4,453	3,683	1,097	756	801	755	550	590	37.0%
Sumitomo Chemi.	10,481	6,648	8,318	2,197	1,173	1,621	1,798	984	1,284	35.5%
Avanti Feeds	16,064		15,063	2,141		1,600	1,857		1,376	
Vinati Organics	5,423		5,247	1,658	1,836	1,249	1,128	1,276	860	32.8%
Gujarat Fluoroch	12,810		11,760	3,440		2,620	1,840		1,080	
UPL	92,160	155,730	90,670	13,960	31,640	10,690	-1,760	10,790	-5,270	30.6%
Jubilant Ingrev.	10,380	10,513	10,243	1,421	1,467	1,095	751	741	487	29.7%
Himadri Special	11,183	11,346	12,004	2,450	2,333	1,919	1,794	1,555	1,228	27.7%
DCM Shriram	32,619	28,768	28,765			2,479	1,138		1,003	
Apcotex Industri	3,758		3,366				192		148	
Godrej Agrovet	26,143		23,508	2,697		2,261	1,488		1,316	
Kaveri Seed Co.	8,585		8,032	3,382		2,952	3,272		2,912	
Tata Chemicals	37,190		37,890	6,490		5,740	3,160		1,900	
Bayer Crop Sci.	19,146		16,314			3,142	2,787		2,542	
Deepak Fertilis.	26,588		22,813	5,130		4,644	2,439		1,997	
Archean Chemical	2,924		2,127	781		712	401		449	
Linde India	5,711	5,919	6,532	1,970		1,842	1,051	1,179	1,115	
Sudarshan Chem.	13,494		7,642	1,270		1,191	3		580	
Atul	14,780		13,221	2,355		2,232	1,324		1,121	5.5%
Rossari Biotech	5,437		4,897	679			336		349	
Clean Science	2,199		2,173				766		722	
Neogen Chemicals	1,867		1,800	315		308	103		115	
Chambal Fert.	56,976		49,332	7,610		7,520	5,489 322		4,483 305	
Vishnu Chemicals	3,469 12,779		3,389 9,741	557 1,239		556 1,241	795		797	
Galaxy Surfact. Alkyl Amines	4,055		3,997	766		791	494		489	
S H Kelkar & Co.	5,806		4,703	730		791	256		-868	
F ·	6,065					1,764	1,604		860	
Epigral GHCL	7,959		6,512 8,305				1,441		1,506	
PCBL Chemical	21,141	20,875	21,436			3,583	941			
P I Industries	19,005		20,689	5,191			4,000			
Fine Organic	5,884		5,497						1,133	
Best Agrolife	3,812		5,193				199			
Balaji Amines	3,583		3,848			661	365		456	
Oriental Aromat.	2,255		2,158				5		110	
Balrampur Chini	15,423		14,216				516		702	
Dodla Dairy	10,069		9,116				629		650	
NOCIL	3,362		3,722				173		271	
Fineotex Chem	1,371		1,419				250		292	
Supreme Petroch.	13,865		15,735				809		1,220	
BASF India	37,518		39,669						2,206	
Aarti Industries	16,750		18,510			3,050	430		1,370	
Camlin Fine	4,236		3,809				-107		-347	
Triven.Engg.Ind.	15,982		13,007			862	21		310	
Deepak Nitrite	18,899		21,668				1,123			
Laxmi Organic	6,929		7,182						344	
Astec Lifescienc	911		694				-330		-397	
GNFC	16,010		20,210				830			
Chemplast Sanmar			11,449				-643			

Source: Companies, Kotak Institutional Equities

Exhibit 2: Valuation comparables

	emicals sector valuation summary, March fiscal year-ends MCap			CMP	Upside		P/E (X)		EV/EBITDA (X)		CAGR 2025-27E (%		(%)	
	(US\$ mn)	Rating	FV (Rs)	(Rs)	(%)	2025	2026E	2027E	2025	2026E	2027E	Revenue	EBITDA	EPS
Basics														
Chemplast Sanmar	759	NR	NA	419	NA	(87.6)	86.7	23.6	29.8	20.0	11.0	14.2	64.8	NI
DCM Shriram	2,458	NR	NA	1,374	NA									
Deepak Fertilisers	2,257	NR	NA	1,559	NA	21.8	18.3	14.0	11.9	10.4	8.3	13.8	20.0	24.9
GNFC	902	NR	NA	535	NA									
GACL	483	NR	NA	573	NA									
GHCL	646	NR	NA	586	NA	9.2	8.9	8.3	5.4	5.0	4.5	5.3	9.8	5.0
Tata Chemicals	2,716	SELL	810	957	(15.3)	72.7	35.0	33.3	15.1	11.6	10.9	1.0	16.6	47.8
Non-Basics/Specialties/Dive														
Aarti	1,557	SELL	330	406	(18.8)	41.3	45.4	32.9	17.1	17.2	14.3	5.8	10.0	12.0
Aether Industries	1,123	ADD	920	754	22.1	57.7	44.9	35.4	40.5	29.4	22.5	33.4	36.6	27.
Alkyl Amines	1,373	NR	NA	2,340	NA	64.3	52.7	40.8	40.3	33.4	26.3	#VALUE!	24.0	25.
Acutaas Chemicals	1,215	BUY	1,780	1,297	37.3	65.6	41.8	31.0	45.1	28.7	20.9	17.0	26.2	29.
Apcotex	252	NR	NA	424	NA	06.0	00.0	17.4	00.6	15.4	11.0			
Archean Chemicals	929	NR	NA 5040	656	NA	36.8	22.8	17.4	23.6	15.4	11.8	10.7	16.6	01
Atul	2,135	SELL	5,340	6,492	(17.7)	38.6	31.8	26.1	18.8	15.7	13.1	10.7	16.6	21.
Balaji Amines	629 2,396	NR NR	NA NA	1,692	NA									
BASF India	585	NR	NA NA	4,826 271	NA NA	142.7	10.6	18.6	30.9	10.1	10.5	01.1	71.7	177 (
Camlin Fine Sciences Clean Science	1,433	REDUCE		1,207	14.3	47.4	18.6 39.9	29.7	32.3	12.1 27.3	21.0	21.1	24.1	177.2 26.3
Deepak Nitrite	2,892	ADD	1,380 2,180	1,820	19.8	36.3	39.9	26.6	23.4	21.4	19.4	8.1	17.4	16.9
Epigral Ltd	968	NR	2,180 NA	1,956	NA	24.1	19.8	16.8	13.0	12.1	9.8	37.0	14.9	19.8
Fineotex Chemical Ltd	335	NR	NA NA	255	NA	24.1	19.0	10.0	13.0	12.1	9.0	37.0	14.9	19.0
Gujarat Fluorochem	4,404	NR	NA.	3,496	NA	71.0	47.2	35.1	33.6	25.7	19.4	23.3	31.4	42.1
Himadri Specialty Chemical	2,621	NR	NA.	463	NA	71.0	47.2	33.1	33.0	20.7	15.4	20.0	31.4	42.
Jubilant Ingrevia	1,378	NR	NA.	754	NA	45.7	38.5	30.1	24.0	20.4	16.1	12.8	22.0	23.3
Laxmi Organics	622	NR	NA.	196	NA	40.9	34.1	26.5	17.9	15.7	12.4	13.3	20.0	24.4
Linde India	6,432	NR	NA.	6,575	NA	122.1	97.1	67.6	72.3	58.2	41.8	22.3	31.6	34.4
Meghmani organics	1,146	NR	NA	489	NA	122.1	37.1	07.0	72.0	00.2	11.0	22.0	01.0	0 1.
NFIL	2,922	SELL	3,880	5,012	(22.6)	85.8	54.8	40.7 #	50.6	31.7	25.9	27.9	38.9	45.3
Neogen	421	ADD	1,670	1,540	8.5	75.5	65.7	36.4 #	31.2	33.9	18.1	57.5	45.9	44.0
Nocil	346	NR	NA	180	NA	28.9	26.9	20.7	18.6	14.9	11.8	10.5	25.8	18.1
PCBL	1,734	NR	NA	401	NA	32.7	28.7	20.3	14.6	13.8	11.6	10.9	12.5	26.9
Sudarshan	1,275	NR	NA	1,415	NA	62.1	43.8	38.7	32.7	20.6	18.4	42.7	33.5	26.8
Supreme Petro	1,790	NR	NA	830	NA									
SRF	9,620	SELL	2,190	2,985	(26.6)	67.3	47.6	36.6	32.3	25.7	20.9	12.9	23.8	35.7
Tanfac Industries Itd	477	NR	NA	4,170	NA									
Tatva Chintan	299	NR	NA	1,115	NA									
Vinati	1,979	SELL	1,170	1,795	(34.8)	42.8	36.8	31.5	29.9	24.6	20.8	18.5	19.3	16.5
Vishnu chemicals	417	NR	NA	540	NA	29.1	22.9	17.3	17.4	13.9	10.9	17.0	26.2	29.7
Yasho Industries	253	NR	NA	1,833	NA									
HPC														
Fine Organics	1,844	NR	NA	5,243	NA	38.0	37.3	34.4	28.8	27.7	25.2	8.5	7.0	5.2
Galaxy surfactants	1,081	NR	NA	2,657	NA	31.4	27.5	24.5	19.3	17.1	15.3	11.4	12.3	13.3
Oriental Aromatics	143	NR	NA	370	NA									
Privi	1,099	NR	NA	2,453	NA									
Rossari Bio	481	NR	NA	703	NA	28.4	24.6	19.4	15.1	13.2	10.8	16.3	18.3	20.9
SH Kelkar	344	BUY	400	255	57.0	22.3	19.9	14.0	12.4	9.7	7.6	13.0	24.8	26.1
Agrochemicals														
Anupam Rasayan	1,433	NR	NA	1,137	NA	142.9	84.7	52.0	38.3	31.0	24.3	19.8	25.5	65.8
Astec LifeScience	226	NR	NA	880	NA	(16.0)	1,306.8	48.9	(40.8)	50.9	28.1	17.9	NM	NN
Bayer CropSc	2,900	ADD	6,260	6,255	0.1	44.7	30.2	24.8	35.5	23.1	19.0	12.5	36.8	34.4
Best Agro	139	NR	NA	512	NA									
Bharat Rasayan	509	NR	NA	10,682	NA									
Chambal Fertlizers	2,382	NR	NA	518	NA	12.4	11.6	10.4	7.7	7.3	6.8	7.2	6.3	9.1
Coromandel Intl	8,760	NR	NA	2,590	NA	41.8	33.1	26.8	27.3	22.3	18.3	12.8	22.4	24.9
Dhanuka	851	NR	NA	1,646	NA (00.0)			0.5						
PI Industries	6,394	SELL	3,220	4,190	(23.2)	33.7	33.4	29.0	24.6	23.5	20.1	10.3	8.7	7.8
Paradeep Phosphates	2,037	NR	NA	218	NA (00.7)	39.6	21.8	20.2	19.1	12.4	11.7	21.4	27.8	40.
Rallis	843	SELL	280	367	(23.7)	59.4	36.2	29.1	24.2	18.2	15.3	13.8	24.0	42.8
Sharda Cropchem	1,145	NR	NA	1,107	NA	37.6	21.3	18.6	15.3	11.4	9.5	19.7	27.1	42.0
Sumitomo Chemicals	3,611	NR	NA FOO	631	NA (01.0)	61.7	51.0	42.8	48.5	40.4	34.2	14.3	19.1	20.1
UPL Other and	6,607	SELL	520	665	(21.8)	69.6	25.8	22.6	9.9	7.8	7.3	7.5	13.4	75.
Other agri	1.005	ND	NIA		NI A	10.4	10.1	16.1	10.4	10.5	10.6	4.0	0.1	
Avanti Feeds	1,035	NR	NA	662	NA NA	18.4	18.1	16.1	12.4	12.5	10.6	4.3	8.1	6.8
Balrampur Chini	1,304	NR	NA	563	NA	28.9	21.8	17.5	19.2	15.8	13.1	9.3	20.9	28.6
Dodla Dairy	891	NR	NA 020	1,287	NA 14.2	31.0	26.2	21.9	18.6	16.3	13.8	15.1	16.1	19.0
Godrej Agrovet	1,653	BUY	930	814	14.3	33.0	26.1	21.6	19.3	16.3	13.4	10.2	19.9	23.0
Kaveri Seed	639	NR	NA	1,084	NA	18.6	16.4	14.9	16.8	14.8	13.3	11.1	12.4	11.8
Triveni Engineering	856	NR	NA	341	NA	26.3	20.1	15.4	18.4	14.0	11.1	8.8	28.8	30.8

Notes: (1) For rated companies, we use KIE estimates and for non-rated companies we use Bloomberg consensus estimates. Source: Bloomberg, Kotak Institutional Equities estimates

Source: Bloomberg, Kotak Institutional Equities

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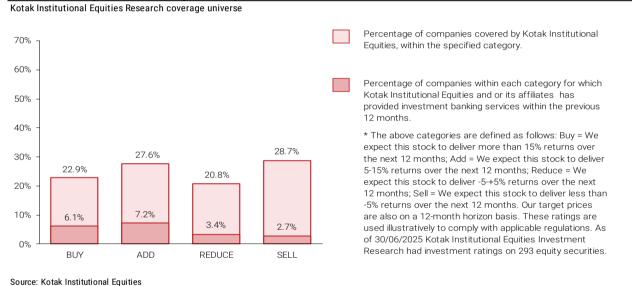
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